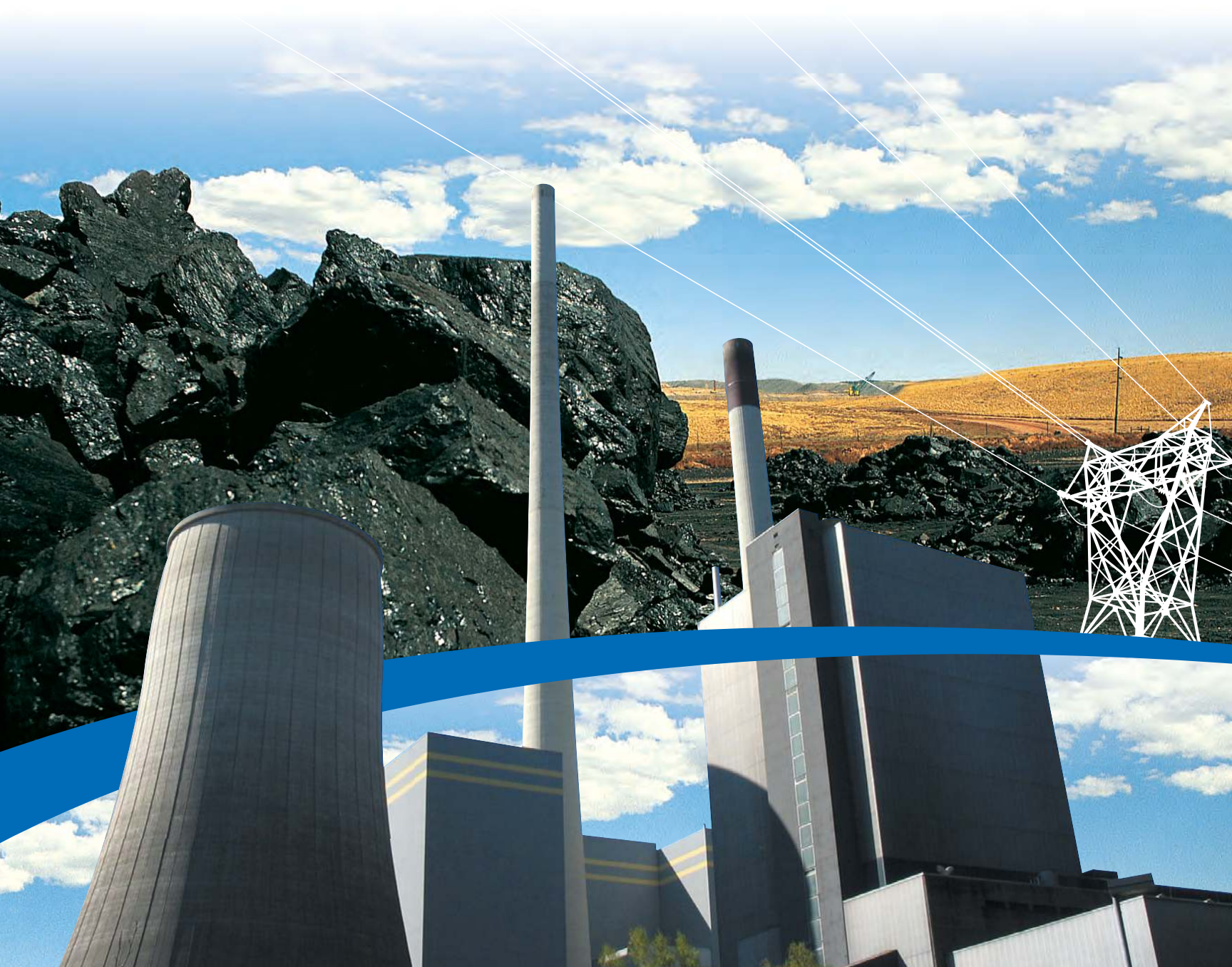


# UTILITY *Services*

YOUR AUTOMATED POWER PROCESS SOLUTIONS PROVIDER

***Kanawha***  
***Scales & Systems***



**Building** RELATIONSHIPS.

**Kanawha**  
Scales & Systems

**Creating** SOLUTIONS.

**Kanawha**  
Scales & Systems

Formed by my father in 1954 as a scale service provider to West Virginia's coal and chemical industries, [Kanawha Scales & Systems \(KSS\)](#) has grown into one of the world's largest measurement solutions and service providers. Known internationally for our high speed unit train loadout systems, [KSS](#) is recognized for innovative products and systems, along with a solid commitment to support everything we sell. Throughout the eastern United States, our 15 locations provide us with the ability to offer quality service and responsiveness that is unmatched within our industry. We pride ourselves in our in-house ServiceMaster training program, offering a highly trained field service team that can promptly diagnose and solve your problems. We have also developed a broad network of partners to offer that same level of support throughout the entire United States.

Much of our growth has come from serving the needs of a growing energy sector, in offering weighing, handling, and resource tracking solutions for a variety of bulk materials. With a strong emphasis on the coal industry, our years of experience have given us a depth of expertise that crosses over to the electric utility industry.

We have made the commitment that we will continue to offer leading edge, quality solutions and professional service specifically to the electric utility industry, so that your job of making energy becomes a little easier. Please consider [Kanawha Scales & Systems](#) for all of your weighing, sampling, materials analysis, automation, and data management needs in your fuels management yard, ash stations, and throughout your entire material handling operations.

We look forward to serving you.

Regards,

*James A Bradbury*

Jim Bradbury  
President and CEO  
Kanawha Scales & Systems, Inc.

***"...we will continue to offer  
leading edge, quality solutions and  
professional service specifically to  
the electric utility industry..."***





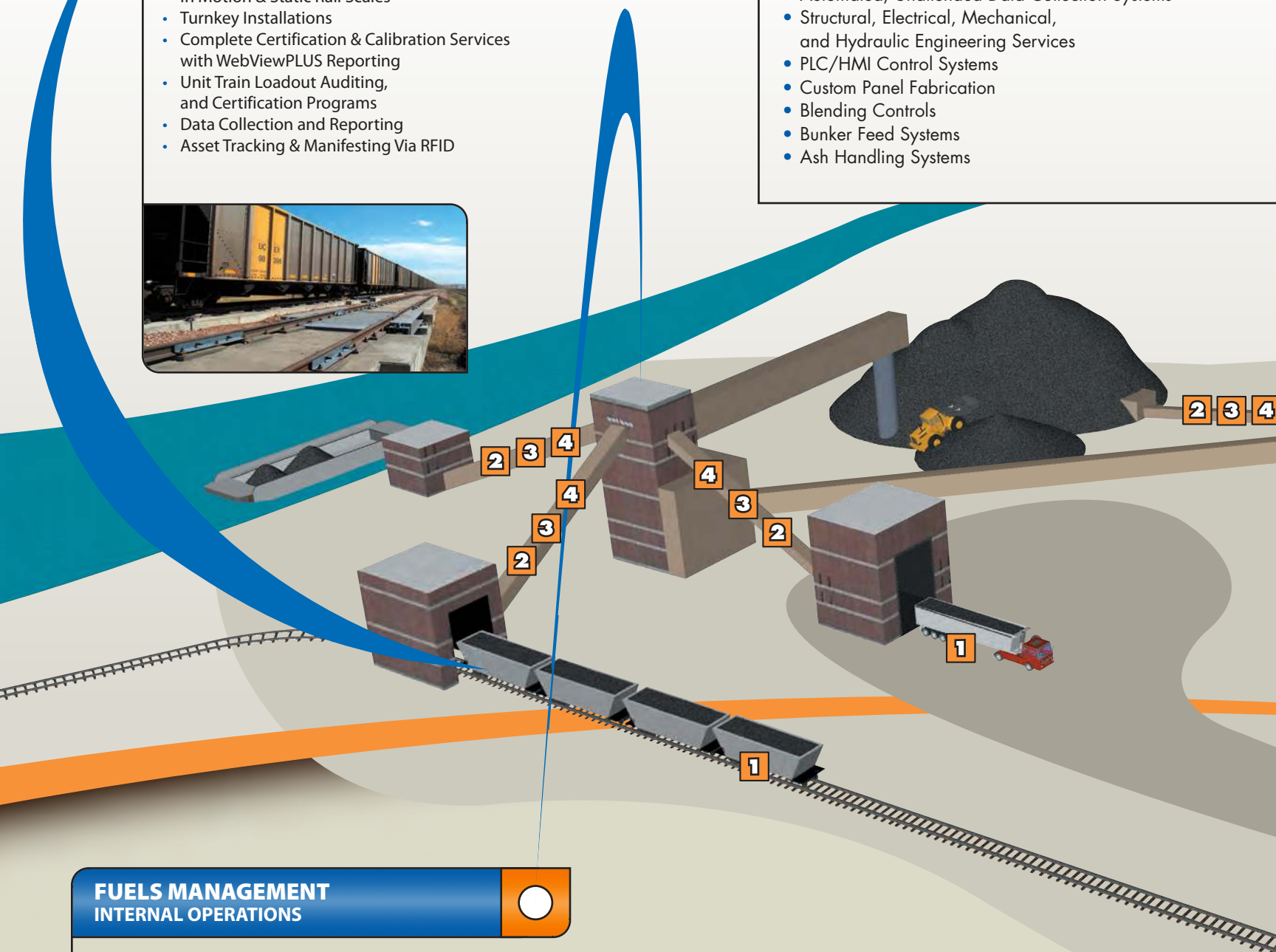
## FUELS RECEIVING RAIL OPERATIONS

- In Motion & Static Rail Scales
- Turnkey Installations
- Complete Certification & Calibration Services with WebViewPLUS Reporting
- Unit Train Loadout Auditing, and Certification Programs
- Data Collection and Reporting
- Asset Tracking & Manifesting Via RFID



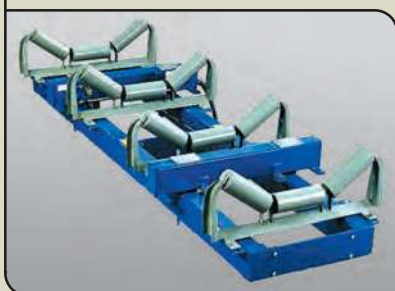
## ENGINEERED SOLUTIONS

- Automated, Unattended Data Collection Systems
- Structural, Electrical, Mechanical, and Hydraulic Engineering Services
- PLC/HMI Control Systems
- Custom Panel Fabrication
- Blending Controls
- Bunker Feed Systems
- Ash Handling Systems



## FUELS MANAGEMENT INTERNAL OPERATIONS

- Certified & Process Control Belt Scales
- Weighfeeders
- On-Line Analyzers (Moisture, Ash, & Elemental)
- Turnkey Projects with Full Installation & Service Programs
- Inventory Management
- Mechanical Sampling Systems
- Metal Detectors



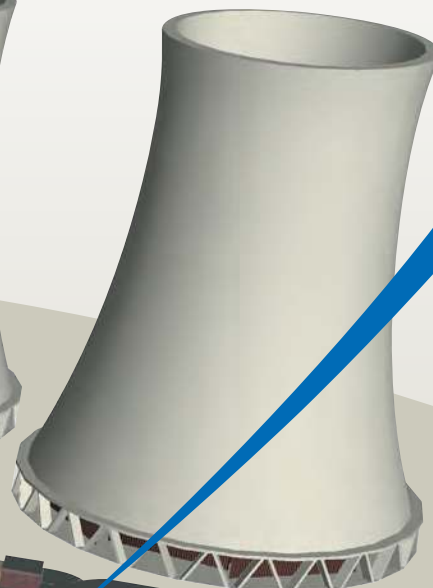
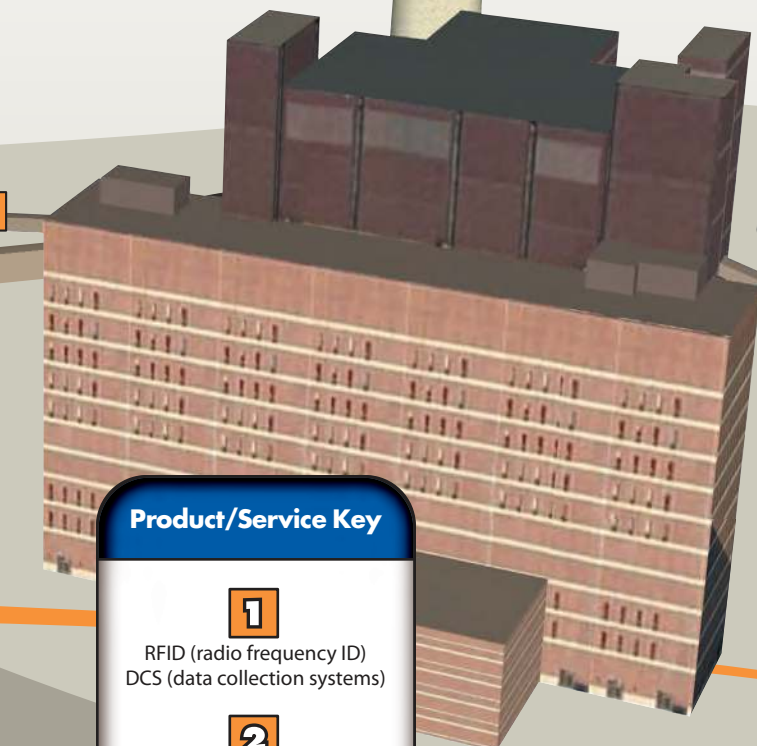
## SERVICE SOLUTIONS

- 24/7, 365 Support
- "ScaleMaster" Training Program
- Complete Preventative Maintenance Programs
- Full Calibration, Certification, & Consulting Services
- On-Line Reporting with WebViewPLUS
- Supplier & Internal Auditing Services
- Sampling System Inspections, Audits, & Bias Testing



## ASH HANDLING AND DATA MANAGEMENT

- Wet & Dry Loading Control Systems
- Truck Scale Purchase & Lease Programs
- Complete Certification & Calibration Services
- WebViewPLUS Reporting
- Fully Automated, Unattended Operation
- Scale Side Peripherals
- Data Collection and Reporting



### Product/Service Key

**1**

RFID (radio frequency ID)  
DCS (data collection systems)

**2**

Belt Scales

**3**

Moisture Analyzer

**4**

Metal Detector

## FUELS RECEIVING TRUCK OPERATIONS

- Turnkey Truck Scale Installations
- Purchase & Lease Programs
- Complete Certification & Calibration Services
- WebViewPLUS Reporting
- Fully Automated, Unattended Operation
- Data Collection and Reporting
- Scale Side Peripherals
- Truck Auger Sampling



YOUR AUTOMATED **POWER PROCESS** SOLUTIONS PROVIDER

**Building Relationships.**  
*Creating Solutions.*

